



# The **Simple** Approach for Moving to a Cloud-based Solution

## Are You Ready for More?

- Growth?
- Revenue?
- Satisfied customers?
- Control over your IT costs?
- To spend more time focusing on delivering value to your customers and less time managing your IT?

Businesses don't grow as a result of the questions they ask or the questions they get asked. They only succeed as a result of the answers to those questions.

We provide answers. We provide solutions.

We can enable your organization to make the leap from your existing on-premise system quickly and effortlessly to a fully functioning, secure SaaS solution in less time than you can imagine.

**Infinnovative Solutions can help you answer the questions that come your way.**



# The Mythical 'Do-Over'

When it comes to your business and IT investment, does your company have the luxury of a 'do-over' if you get it wrong? Most don't.

**Here are the truths of our Cloud SaaS solution:**

- ✓ **Pay only for what you use**
- ✓ **No capital infrastructure cost**
- ✓ **Access to instant scalability**
- ✓ **Instant access to new updates and features**
- ✓ **Out-of-the-box analytics**
- ✓ **Many layers of security**
- ✓ **Built-in Compliance**



# Why Partner With Us

Clear business goals are the key to every good business decision. As you get ready to transition to the cloud, you will need to make some key decisions. Establishing your larger business goals will make tactical decisions easier.

Start with the end in mind. Consider your customer lifecycle, organizational structure, resourcing and think about your brand experience.

## What needs improving?

Where can you make positive changes to get more out of your organization?

As your partner, **Infinnovative Solutions** can help you define your goals, answer the questions and get you back to doing what you do best – satisfying more customers.



## How do you want to improve your customer experience?

- How do you improve your speed to a decision?
  - How do you achieve near real time communication with your customers?
  - How do you enable high level customer self-service?
  - How do you delight your customers?
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## Which aspects of your current process would you like to optimize?

- How could you use your existing resources more effectively?
  - How do you visualize your process performance?
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## ~~What are your plans to grow?~~

- Are you planning to target new customer segments and markets?
  - Are you planning to offer new financing products?
  - Are you planning to expand to new regions?
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## ~~What third-party interfaces are important for you business?~~

- |                 |                 |
|-----------------|-----------------|
| Credit Bureaus? | General Ledger? |
| RDN?            | Payment Portal? |

# Select Technology That Takes Your Business to the Next Level

A huge benefit of a true SaaS solution is the ability to select ONLY the features and functionality that you need and ONLY pay for what you use. Any additional capacity that you need should be available at the push of a few buttons.

As your partner, **Infinnovative Solutions'** base platform includes all of the key functionality needed to manage a lending and leasing system from end-to-end. We can also add and customize functionality as you continue reaching your growth goals.



**Do your loans include securitization?**

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**How do you manage your dealer interaction?**

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**Do you employ a usage-based or managed services model?**

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**Are you managing your asset inventory?**

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**Are you able to adapt to varying customer and system demands?**

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**How are you deriving business intelligence and analytics from your data?**

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# Determine Your Technical Requirements

You've set a goal. You want your business to experience real savings and operational flexibility. A true SaaS solution can give you that. Our solution can give you that – and more.

You now have many key decisions to make. **The good news is that you do not have to make those decisions alone.** As your partner, **Infinnovative Solutions** can help you make those key decisions every step of the way toward your business goals. You just need to know what you want to accomplish from a business perspective, then let us do what we do best – bring the future to your NOW.



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## Scalability

- What are your growth objectives?
- What is your current infrastructure?
- Will you need to add staff?
- How you need to grow your infrastructure footprint?

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## Standardization

- Does your business need a lot of customization?

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## IT Support

- How much internal IT capacity do you want to own and manage?
- Where are your IT dollars best spent?

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## Managed Services

- How much support do you want from your SaaS partner?
- What kind of support do you want from your SaaS partner?

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## Compliance

- How do you address your information and data compliance needs?

## Transition Your Existing Setup

As your partner, **Infinnovative Solutions** will be able to help you manage this process no matter how complex your current environment appears to be. This activity is really about identifying what needs to be included in the transition and when to do the transition. It will also be an opportunity to examine your existing data portfolio and consider using new analytics tools to extract new insights from that data.



**What are your KPIs?**

**How will this transition affect your business?**

**What reporting and analytics is essential for your business?**



## Ready to Take Flight?

But not sure how or where to get started?

Let us help you.

We can guide you every step of the journey.

As your partner, **Infinnovative Solutions** can help you visualize the journey ahead of you, understand what it will take to complete the journey, how to get the most value out of the journey, and arrive at a destination that is everything you imagined it would be...and more.

If you're ready to find out more, please contact us today.

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